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| **Subject** | *Errands*  | **Instructor**  | Tim |
| **Objectives** | * Trainees will be able to discuss errands
* Trainees will be able to use rhetoric to make deals
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| **Materials**  | PPT, Cards | **Teaching Methods** | Group work  | **Lesson**  | 16 |
| **Procedures** | **Activities** | **Materials** |
| **Discussion** **(10 min)** | **Chores*** We will make a list of chores and errands that we have to do.
* We will talk about what it would be like to have others do our errands for us.
 | PPT  |
| **Lecture****(10 min)** | **Salesmanship and Customers*** We will discuss different types of customers and what they want from a salesperson.
* We will learn a few techniques to become better salespeople (FUTUR)
 | PPT  |
| **Activity** **(15 min)** | **Hire a Trainee*** Trainees will choose three errands that they want others to do.
* They will write how long it will take for the task to be complete.
* Trainees will try to get jobs and they have to hire people to do their errands.
* Afterwards, we will find out who made the most money (Total, Gross, Net, Hourly). We will discuss the value of time.
 | Cards  |