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| **Subject** | *Errands* | | **Instructor** | | Tim | |
| **Objectives** | * Trainees will be able to discuss errands * Trainees will be able to use rhetoric to make deals | | | | | |
| **Materials** | PPT, Cards | **Teaching Methods** | Group work | **Lesson** | | 16 |
| **Procedures** | **Activities** | | | | **Materials** | |
| **Discussion**  **(10 min)** | **Chores**   * We will make a list of chores and errands that we have to do. * We will talk about what it would be like to have others do our errands for us. | | | | PPT | |
| **Lecture**  **(10 min)** | **Salesmanship and Customers**   * We will discuss different types of customers and what they want from a salesperson. * We will learn a few techniques to become better salespeople (FUTUR) | | | | PPT | |
| **Activity**  **(15 min)** | **Hire a Trainee**   * Trainees will choose three errands that they want others to do. * They will write how long it will take for the task to be complete. * Trainees will try to get jobs and they have to hire people to do their errands. * Afterwards, we will find out who made the most money (Total, Gross, Net, Hourly). We will discuss the value of time. | | | | Cards | |